We focus on the health and well-being of people with Medicare, providing proactive, preventive, coordinated health care. Physicians practicing in our Care Model are able to spend more time with patients to answer questions and explain test results. We help provide affordable care to patients. We help connect those who qualify with social and financial assistance programs. We offer health care guidance 24/7. Extended hours and walk-in times are available for patients in some areas.

The WellMed Care Model was developed by physicians as a way to better treat our patients. We provide proactive medical care by monitoring them while they are healthy so we can better identify their symptoms if they do become ill. Patients are the foundation for everything we do at WellMed.

Our name, WellMed, is a daily reminder of our objectives as a company. Our mission is to help the sick become well and to help patients understand and control their health in a lifelong effort at wellness.

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WellMed Footprint (Texas and Florida)
WellMed primary care physician and specialist locations = 100+
Contracted primary care physician locations = 410+
Contracted specialist locations = 2,750+
Total number of providers in the WellMed Network = 7,500+

Provider Certifications/Specialties
- Dermatology
- Gastroenterology
- Cardiovascular Disease and Interventional Cardiology
- Family Practice
- Hospital Medicine
- Internal Medicine
- Neurology
- Osteopathic Medicine
- Palliative Care
- Pain Management
- Podiatry
- Podiatric Surgery
- Rheumatology
- Wound Care

Patients
- 227,000+

George M. Rapier III, MD
Chairman and CEO

George Rapier III, MD founded WellMed in 1990 as a single clinic in the Medical Center area of San Antonio, Texas. He focused on preventive care and strong patient relationships instead of responding to the patient’s symptoms after they became ill. Through our WellMed Care Model, our doctors provide more personalized attention, so our patients get more personalized care in their daily lives.

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ABOUT THE COMPANY
WellMed is a physician-led healthcare delivery system serving 227,000+ patients in Texas and Florida through primary care clinics, multi-specialty clinics, and contracted medical management services. Most patients are Medicare-eligible seniors.

Headquartered in San Antonio, Texas, WellMed is an industry leader in medical risk management, highly effective disease management and chronic care programs, healthcare delivery services, and more.† With a growing roster of primary care providers and specialists in cardiology, podiatry, dermatology, rheumatology, neurology, palliative care, wound care and hospital medicine, WellMed specializes in the complete coordination of care for patients. WellMed’s contract entity supports more than 5,000 contracted physicians and their patients in Texas and Florida under its partnership agreement with multiple payer partners. This means we manage the contractual healthcare insurance risk for contracted providers servicing the Medicare-eligible population in Texas and Florida.

WellMed Medical Group, P.A. – A physician-led, physician-driven company specializing in the complete healthcare coordination for patients in Texas.

WellMed Medical Management Inc. – A physician-led, physician-driven company specializing in the complete healthcare coordination for patients in Texas.

WellMed Charitable Foundation – An independent, 501(c)(3) non-profit organization that supports seniors and caregivers in the communities we serve. Funding is raised by community donors and WellMed employee contributions.

Comfort Care Transportation, a WMMMI entity – A transportation company catering to eligible senior patients with a medical or financial need in several Texas and Florida areas.

WellMed provides the service to its members through WellMed contracts with select Medicare Advantage health plans.

The WellMed Care Model enables you to provide efficient, comprehensive, and proven care to patients, while also enhancing your patients’ quality of life and even save lives.

WellMed is a capitated, full-risk Managed Service Organization (MSO) with an HMO structure. That means:
• WellMed manages risk in Medicare Advantage plans through a percentage of premium arrangements with multiple payer partners. Simply stated, we are responsible for managing the premium that insurance companies receive from CMS for the provision of healthcare.
• We help patients who are diagnosed with chronic diseases to prevent major complications and reduce hospital stays.
• WellMed shares the rewards with our team members for successfully managing patient care and maintaining healthier and happier patients.

Since joining the WellMed network in 2014, our office has had a significant shift in patient care. With the on-line patient tracking system (ePRG), it’s easier for me to view my patient’s history and measures at a glance, identify high-risk patient quickly so they can be seen and treated more regularly, and provide solutions to those who have difficulty getting to their appointments. WellMed offers assistance educating and providing extra support on coding our patients’ charts for proper payment and offered to bring in a nurse practitioner to complete general health screening measures so I could focus on seeing my most critical patients. I made the right decision for my business when I joined WellMed Networks Inc. of Florida.”

For more information visit WellMedHealthcare.com/affiliated-physician-network, call 855-835-1431 or contact the person who gave you this brochure.

DECLARATION: This brochure is for internal use only.

WELLMED BUSINESS MODEL
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GREAT COMPANIES GROW GREAT PARTNERSHIPS
You probably became a doctor because you care deeply about people, their health and well-being. At WellMed, we create partnerships with physicians like you by offering the structure and the environment to grow your practice and enable you to focus on all the reasons that first motivated you to become a physician.

BECOME A CONTRACTED PHYSICIAN IN OUR WELLMED AFFILIATED NETWORK OF PHYSICIANS
In the partnerships model, a physician with an existing practice enters into a contractual agreement with WellMed. The features and benefits are as follows:
• You maintain ownership of the practice
• You are not at risk for losses, but can share in surplus generated by successful care management
• WellMed supports the comprehensive care management of select Medicare Advantage health plan members
• Bonus compensation will be based on quality metrics and a shared risk pool (varies by market)

WE’RE REWARDED FOR YOUR DEDICATION
You and your staff can earn extra compensation for achieving quantifiable results based on our patient quality metrics. Each metric is assigned a weight, target percentage, and a point value and is measured against a benchmark. Quality metrics are measured and reported throughout the year and re-evaluated annually.

GROW PROFESSIONALLY AND PERSONALLY
Senior healthcare is a major growth area for the future. According to statehealthfacts.org and the US Census Bureau, the Medicare-aged American population could grow from 55 million in 2010—up to 55 million people. WellMed is well positioned to continue to grow its facilities, staff, and services to fill this growing need, providing new solutions to address the health needs of seniors.

The WellMed Care Model enables you to provide efficient, comprehensive, and proven care techniques to treat the whole patient—physically, mentally, and socially.

WELLMED–PHYSICIAN OWNED, PATIENT CENTERED
WellMed is physician-centric and primary care-driven, similar to an Accountable Care Organization (ACO). As an early adopter of the ACO philosophy, we have continuously demonstrated how our healthcare delivery system can reduce costs and improve care while also enhancing your patients’ quality of life and even save lives.

† Recognized by its Magazine as among the fastest-growing private enterprises 2009–2011, awarded the CMS: The Care Continuum award for Disease Management program in 2008, recognized in Milliman Care Guidelines Journal of Ambulatory Care Management for successful care management and WellMed Networks Inc. of Florida.”

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